



# DEMO PROGRAMME

## FOR SCHOOLS



The demo program is designed to bring our refurbished PCs, workstations, notebooks and servers to the attention of our existing and potential customers.

Participation is entirely without obligation and without financial risk. You can test the equipment for up to 2 months, after which you can have the demo product picked up again or retain it with an attractive 25% discount.

One of the objectives of the demo program is to familiarize organizations with the differences between regular PCs and powerful workstations. For many this is not clear and often workstations are seen as a normal PCs. Workstations are the work horses among computer systems. To know what you can do with workstations that cannot be done with a PC, you have to actually experience it for yourself. You can perform benchmark tests, but the best way is to simply use the software you want to run for your daily work or lesson package and then experience the difference in speed and reliability yourself.

The demo program has the following conditions, which are laid down in the computer usage contract:

- NTS Computers fournit aux établissements d'enseignement plus de 4 systèmes à titre expérimental à des fins d'essai, d'enseignement ou d'administration.

- Maximum 2 products per model for desktops and 1 product per model for workstations / laptops / servers.
- The trial period lasts a maximum of 2 months, after which the institution can choose to buy the computers at a 25% discount (demo price) or to have the computers collected by NTS Computers.
- After about a month of using the systems, a feedback form is filled out so that NTS Computers can evaluate the product capacities and satisfaction of our customers.
- The institution is fully responsible for the safety and security of the computers provided to them by NTS Computers.
- The demo price only applies to the systems made available on a trial basis. For additional products or purchase after the demo program, the list price applies.
- To participate in the demo program, NTS Computers performs a credit and identity check. This must be successfully completed.
- The institution may install software packages that have been approved by its own IT department.
- The systems may not be resold during the demo period.

The goals of the demo program are:

- Bring attention to refurbished products
- Promote HP workstations
- To introduce new customers to NTS Computers



**Products**



**Softwares**



**Technics**



**Logistics**



**Financials**



**Promotions**

# N.T.S. COMPUTERS TECHNOLOGY BV

## Demo program for school

NTS Computers Technology BV is a leading wholesaler in the field of used and new hardware. Thanks to direct purchasing channels at companies such as HP and IBM, we are able to constantly offer competitive prices. In the field of testing and packaging used products, we are an innovative company that continuously works on and implements newer and better solutions.

NTS was founded in 1993 in Rotterdam and has become a well-known player in the refurbished computer market. At schools in the Netherlands and Belgium, NTS is well known for the supply of refurbished PCs, workstations, notebooks and monitors. We serve these both directly and through our network of resellers.

From the Netherlands, NTS supplies to all countries within Europe, the United States and various countries in Asia and Africa. NTS together with its affiliated companies currently has 5 branches in the Netherlands, Kenya and Malaysia.

### MISSION

NTS Computers Technology strives to be a reliable international IT partner for companies, government and resellers in the field of automation by providing high-quality refurbished computer equipment, innovative software, fast delivery and excellent service and after sales.

### CREDIT

After a credit check has been made and is found to be positive, NTS can deliver on account, payment term thirty days. All schools purchase from us on account. Contact our sales department to apply for credit.

### TENDERS

For companies and (semi-) governmental institutions, including schools and universities, NTS can prepare tender quotes and request special prices from, among others, HP, IBM, Lenovo, Dell, Microsoft and Samsung, so that you can always expect the best prices.

### TRADE-IN

NTS not only supplies companies and (semi) government institutions, NTS also takes care of the exchange and removal of products for newer models. This way there is room in your IT budget. Contact our sales department / account manager to request a trade-in quote.

### VISION

Striving for optimal cooperation between our branches and with our partners in order to be able to respond as effectively as possible to the demands of our customers and end users in our products, solutions and services.

### ACCOUNT MANAGER

Every one of our customers has a permanent account manager. For you, this is the fixed point of contact for both sales and after sales. That way you always know who to turn to and we keep communication easy. If you need someone from another department, the account manager will connect you to the right person within our organization.

### TECHNICAL DEPARTMENT / WARRANTY

NTS has its own technical service and collection option at each of its branches. That way we can carry out repairs and after-sale quickly and cheaply. NTS delivers a standard 2-year pick-up and return guarantee on refurbished products that can be extended to 3 years.

### STOCK

NTS supplies almost all well-known brands in the field of hardware and software through direct contacts with, among others, HP, IBM, Lenovo, Cisco, Acer, and Microsoft. In addition, NTS has a large stock of used hardware, such as PCs, notebooks, screens, servers, printers and parts. NTS is one of the market leaders in refurbished HP and DELL delivery. We also offer refurbished Apple products.



#### Notebooks

HP Elitebook,  
Dell Latitude



#### Monitors

HP 19 inch tot 27 inch TFT



#### Workstations

Z420, Z620, Z820,  
Z440, Z640, Z840



#### Printers

HP Laserjet  
Pro 400 M401DN



#### Servers

HP DL360G8/G9,  
DL380G8/G9,  
x360M4



#### Desktops

HP 8300SFF, HP 800G2DM,  
HP 800G1 SFF/USDT/AIO